

BARCLAYS PROPERTIES NOVEMBER NEWSLETTER

PURCHASERS

(To whom we sell our properties to).

From the start of the business we have sold 80% to the British, to whom reside in the UK, 10% to Spanish and 10% to local expats and the remainder of Europe.

I would just like to thank many of my clients, whom reside in the UK and have purchased recently through us and have started using the forum. Please pass this on to a friend or a family member to whom has visited La Marina or has interest in our urb, you will find some interesting and fun topics, it can certainly get a bit heated from time to time!!

As we are all aware now is the best time to purchase a property, to take residence and an exceptional opportunity for an investment.

Keeping the property for a period of approximately 3 years and then selling on, during this period a superb rental investment.

It is also a great time to find a good priced business venture for the lucky ones who have some equity, this is the time to invest wisely.

If you can ride the storm through you will emerge with a high percentage of profit.

We are still arranging very good mortgages for our clients with the best interest rate. We also use a reputable currency company from the UK who will give a good rate of exchange if purchasing in euros and no commission charged basis on money transfers.

Every month we offer monthly promotions, to which can include air con units, vouchers, etc ...

Any client to who purchases with ourselves and undertakes construction work with Barclays Constructions will be offered a very good discount, along with our quality second hand furniture shop Nearly New, discount on purchases (beautiful items in stock).

We provide a full legal package, if required, however you are more than welcome to appoint your own Solicitor.

From the time you step into our office, we will ensure your journey through the purchase runs smoothly and legally from arranging bank accounts, money transfers, searches, ensuring building work is in order. We are known for our efficient after sales service.

The majority of our properties are sold in Sterling, on our recommendation, this is so you need not get into exchange rates, this is also offered with Barclays Constructions, this is a great financial benefit.

Although we have our whinges and moans about our urbanization, especially about the Town Hall, the governing party drastically needs to pull their finger out, but with the local community pulling together we will make this happen.

Lets all remember why we moved to La Marina in the first place, for the fantastic climate, for the slow pace of life and definitely for one of the best beaches for miles, also the cheap cost of living. No matter what people say it is still a lot, lot cheaper than the UK and let's not forget the traditional Sangria.

So come and join us and “enjoy life to the full, La Marina style”, as they say life is a beach.

Our health care is of a high standard (with the latest medical equipment and technology).

I will be totally honest, this area is a fabulous location for retirement or investment or as a holiday home, we manage many rental properties.

If you are looking to purchase with a mortgage and to look for work, unless you have a good knowledge of the language and are aware of the local laws you will struggle, one could find themselves in very difficult situations with false promises of work, on many occasions I have seen people arrive in Spain with children, put them into school only to take them out a little while later.

Bringing a child over at a young age is to their best advantage. From 12 years onwards, this is a difficult time. They will go onto secondary school with no knowledge of the language and it is impossible to learn and study if they cannot understand or speak the language. In this case I would strongly recommend private education at the local international schools.

Next month's topic: The importance of Spanish wills

VIVA ESPAÑA

Simone Watson
Barclays Properties